

## Top 100 private companies

Ranked by 2008 revenues

Previous year	Company Address	2008 revenues 2007 revenues	% change	Total employees Local employees	Top executive(s) Year founded	Nature of business
1	1 <b>Blue Cross and Blue Shield of Louisiana</b> 5525 Reitz Ave., Baton Rouge 70809	\$2,201,746,000 \$2,070,062,000	6.3	1,690 1,600	Mike Reitz 1934	Health insurance
2	2 <b>Turner Industries Group</b> 8687 United Plaza Blvd., Ste. 500, Baton Rouge 70809	\$1,675,543,679 \$1,520,153,856	10.2	16,166 9,671	Thomas H. Turner Roland M. Toups Les Griffon Billy Guitreau Don McCollister Bob Pearson Dave Lauve 1961	Industrial construction and maintenance
3	3 <b>Edgen Murray II</b> 18444 Highland Rd., Baton Rouge 70809	\$1,266,000,000 \$918,000,000	37.9	522 78	Dan O'Leary David Laxton 1996	Distributor of specialty steel pipe Components/high-grade steel Plates/profiles
4	4 <b>Associated Grocers</b> 8600 Anselmo Ln., Baton Rouge 70810	\$700,000,000 \$800,000,000	(12.5)	691 691	J.H. Campbell Jr. 1950	Wholesale grocery distributor
5	5 <b>Performance Contractors</b> P.O. Box 83630, Baton Rouge 70884	\$492,000,000 \$560,000,000	(12.1)	N/A 3,500	Art E. Favre 1979	Industrial construction and maintenance
6	8 <b>James Construction Group</b> 11200 Industriplex Blvd., Ste. 150, Baton Rouge 70809	\$410,000,000 \$305,000,000	34.4	1,800 1,700	Michael D. Killgore Danny L. Hester Donald B. Bonaventure 1998	Industrial, environmental and heavy civil construction
7	9 <b>The Newtron Group</b> 8183 W. El Cajon Dr., Baton Rouge 70815	\$370,000,000 \$297,000,000	24.5	2,500 1,000	Newton B. Thomas Bruce A. Beard 1973	Industrial electrical and instrumentation services
8	7 <b>Price LeBlanc</b> 13200 Airline Hwy., Baton Rouge 70817	\$355,824,000 \$406,478,000	(12.4)	341 341	V. Price LeBlanc Sr. 1965	Automobile dealership
9	6 <b>All Star Automotive Group</b> 11637 Lake Sherwood Ave. N., Ste. 1000, Baton Rouge 70816	\$327,852,878 \$409,341,610	(19.9)	510 465	Matthew G. McKay 1987	Automotive sales and service
10	13 <b>Cajun Industries</b> P.O. Box 104, Baton Rouge 70821	\$321,481,000 \$225,724,000	42.4	N/A 1,800	Lane Grigsby Ken Jacob Milton Graugnard Shane Recile 1973	General industrial construction Public works infrastructure and deep foundations Maritime and trucking
11	11 <b>Lard Oil Company Group</b> 914 Florida Blvd. SW, Denham Springs 70726	\$311,000,000 \$247,000,000	25.9	300 135	Johnny Milazzo Mills Murrey 1922	Distributes petroleum products and operates convenience stores
12	12 <b>Brian Harris Automotive Group</b> 15015 Florida Blvd., Baton Rouge 70819	\$309,932,945 \$234,102,195	32.3	125 125	Brian Harris Richard Martorana Mike Venable Fred Kinsley Henry Sharp 1970	Automobile dealership
13	18 <b>American General Investments dba Cracker Barrel Convenience Stores</b> 12221 Industriplex Blvd., Baton Rouge 70809	\$239,669,399 \$187,884,005	27.5	515 350	Jim Bickley 1968	Convenience stores
14	15 <b>Kearns Enterprises</b> 4709 Bluebonnet Blvd., Ste. A, Baton Rouge 70809	\$228,700,000 \$210,300,000	8.7	516 188	Michael Kearns Jeffrey Kearns Lori Kneepel 1981	Industrial gases, equipment, supplies, parts and services
15	10 <b>Louisiana Workers' Compensation Corporation</b> 2237 S. Acadian Thwy., Baton Rouge 70808	\$226,533,907 \$271,633,879	(16.6)	276 261	Kristin W. Wall David E. Dommert 1991	Workers' compensation insurer
16	14 <b>Gerry Lane Enterprises</b> 6505 Florida Blvd., Baton Rouge 70806	\$207,000,000 \$224,900,000	(7.9)	315 315	Gerry Lane Eric Lane Cedric Patton 1965	Automobile sales
17	16 <b>ISC</b> 20480 Highland Rd., Baton Rouge 70817	\$206,000,000 \$195,000,000	5.6	1,700 1,700	Edward Rispone Jerry Rispone 1989	Industrial electrical and instrumentation construction, maintenance and engineering

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18	19	<b>AWC</b> 6655 Exchequer Dr., Baton Rouge 70809	\$185,000,932 \$176,804,000	4.6	228 67	Robert C. Alford 1965	Industrial sales Manufacturer's rep/distributor
19	20	<b>Hollingsworth Richards Auto Group</b> 7787 Florida Blvd., Baton Rouge 70806	\$167,792,000 \$167,004,000	0.5	236 180	Clarke Williams Joseph Johnson G. Michael Hollingsworth Kent W. Richards Polly R. Lemoine Gaye R. Hollingsworth 1996	Automobile dealerships
20	21	<b>McDonald's of Baton Rouge</b> 7077 S. Choctaw Dr., Baton Rouge 70806	\$166,563,400 \$160,581,000	3.7	2,917 2,510	Charles L. Valluzzo John C. Valluzzo Christopher C. Valluzzo Fermin Montes deOca 1963	Fast food/food distribution Media/real estate
21	39	<b>Team Automotive Group(1)</b> 1788 O'Neal Ln., Baton Rouge 70816	\$165,110,197 \$180,585,904	(8.5)	250 250	Jon Q. Petersen 1988	New Honda and Toyota automobile sales
22	22	<b>DEMCO</b> 16262 Wax Rd., Baton Rouge 70739	\$154,000,000 \$151,000,000	1.9	224 224	John Vranic Jimmie Varnado Ron May Turk Tynes 1938	Electric utility
23	27	<b>Excel Group</b> 17747 Airline Hwy., Prairieville 70769	\$150,000,000 \$115,000,000	30.4	2,000 1,200	David E. Roberts Bill Knobles 1983	Engineering Construction Maintenance
24	23	<b>Community Coffee Company</b> 3332 Partridge Ln., Baton Rouge 70809	\$148,300,000(2) \$148,300,000	0.0	939 353	Matthew C. Saurage 1918	Coffee/tea Office coffee service Coffee houses
25	17	<b>MAPP Construction</b> 344 Third St., Baton Rouge 70801	\$145,400,000 \$192,000,000	(24.2)	150 92	Michael Polito 1991	General contractor
26	28	<b>The Celtic Group</b> 3888 S. Sherwood Forest Blvd., Baton Rouge 70816	\$140,246,395 \$114,966,000	21.9	68 58	Michael J. O'Connor Robert M. Bayham Jr. 1985	Transportation/logistics Movies/production Real estate management
27	49	<b>Worley Catastrophe Response(3)</b> 116 Robin Hood Dr., Hammond 70403	\$138,000,000 \$68,100,000	102.6	1,500 80	Michael A. Worley 1976	Catastrophe insurance adjusting
28	33	<b>Raising Cane's Chicken Fingers</b> 301 Main St., Ste. 700, Baton Rouge 70801	\$112,749,257 \$96,408,792	16.9	3,000 N/A	Todd Graves 1996	Restaurant chain serving chicken fingers
29	32	<b>EATEL</b> 913 S. Burnside Ave., Gonzales 70737	\$106,923,296 \$100,383,847	6.5	N/A 300	Robert Burgess 1935	Communications (TV, Internet and telephone)
30	24	<b>Robinson Brothers</b> 9550 Interline Ave., Baton Rouge 70809	\$105,720,620 \$110,418,000	(4.2)	192 153	Mackie Robinson Jr. Chip Robinson 1946	Automobile dealer
31	48	<b>Neill Corporation</b> 303 S. Pine St., Hammond 70403	\$103,571,239 \$68,754,687	50.6	770 152	Edwin H. Neill III Debra Neill Baker 1968	Paris Parker salon and spa Lockworks salon/Aveda distribution
32	29	<b>GROUP Industries</b> 15055 Jefferson Hwy., Baton Rouge 70817	\$101,970,000 \$110,000,000	(7.3)	380 340	David H. Arrighi Sr. Kirk Johnson 1996	Industrial and commercial contractor
33	31	<b>Pala Group</b> P.O. Box 15949, Baton Rouge 70895	\$97,000,000 \$104,000,000	(6.7)	800 300	Jorge L. Tarajano Scott Barringer 1973	Industrial construction and maintenance
34	31	<b>Pay-Less Supermarkets</b> 1434 N. Burnside Ave., Ste. 34, Gonzales 70737	\$96,985,175 \$83,152,095	16.6	450 450	Marcy J. LeBlanc Sr. Randal R. LeBlanc 1961	Retail foods and nonfoods
35	36	<b>Lyons Specialty Company/AA Vending Service</b> 2800 Hwy. 1 North, Port Allen 70767	\$96,950,000 \$89,965,000	7.7	80 80	Jane Dunlap Hugh W. Raetzsch Jr. William E. Davis Sr. 1923	Wholesale grocery distribution Full-service vending

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1 Previously listed separately as Team Honda and Team Toyota.

2 Source: Hoovers.com.

3 Previously listed as The Worley Companies.

Researched by Jen Bayhi-Gennaro

## Top 100 private companies

Ranked by 2008 revenues

Previous year	Company Address	2008 revenues 2007 revenues	% change	Total employees Local employees	Top executive(s) Year founded	Nature of business
36	70 <b>Wampold Companies</b> 4171 Essen Ln., Ste. 450, Baton Rouge 70809	\$95,737,958 \$47,832,890	100.0	116 89	Mike Wampold 1981	Property management Real estate development
37	59 <b>Arkel</b> 1048 Florida St., Baton Rouge 70802	\$95,679,000 \$58,600,000	63.2	265 140	John H. Fife George Knost 1981	Industrial/commercial construction Industrial maintenance
38	38 <b>Carter Chambers</b> 6800 S. Choctaw Dr., Baton Rouge 70806	\$94,500,000 \$87,000,000	8.6	272 72	Thomas P. Felter 1959	Industrial sales and service Valves/automation Pressure relieving devices Instrumentation and filtration
39	37 <b>Capitol Companies(1)</b> 11055 Airline Hwy., Baton Rouge 70816	\$90,122,230 \$89,848,000	0.3	255 255	S. Clarke Spring 1964	Vehicle sales and service Manufacturing/construction Transportation
40	41 <b>Wink Companies</b> 8641 United Plaza Blvd., Baton Rouge 70809	\$89,000,000 \$83,000,000	7.2	524 445	Larry D. Wink Michael H. Wink Kenneth J. Wink A.E. "Andy" Farris Jr. 1970	Engineering/surveying Architecture/procurement Construction management
41	34 <b>Milton J. Womack</b> 8400 Jefferson Hwy., Baton Rouge 70809	\$87,582,111 \$96,216,000	8.9	115 106	Terry Hill 1964	General contractor
42	25 <b>Ford, Bacon &amp; Davis</b> 12301 Coursey Blvd., Baton Rouge 70816	\$86,111,218 \$125,488,232	(31.3)	540 400	Tommy Thompson Phil Mourot Ray Sherman Rick Moore Jon Bieker Dane D'Aquin Thomas Davis 1894	All discipline engineering Full-service procurement Project/construction management
43	43 <b>Sterling Global Solutions(2)</b> 18165 East Petroleum Dr., Baton Rouge 70809	\$82,197,607 \$81,992,625	0.3	20 10	Shane Richardson Todd Rader 1992	Plastics industry
44	58 <b>Buquet &amp; LeBlanc</b> P.O. Box 549, Baton Rouge 70821	\$82,000,000 \$59,000,000	38.9	140 140	William Firesheets 1945	General contractor
45	52 <b>Gulf States Health Services</b> 2325 Weymouth Dr., Ste. A, Baton Rouge 70809	\$81,000,000 \$65,000,000	24.6	1,300 400	Gregory Walker Damien Kirk Soileau 2001	Inpatient acute rehab Long-term acute care hospitals (LTACH)
46	44 <b>Provident Resources Group</b> 5565 Bankers Ave., Baton Rouge 70808	\$77,960,000 \$78,196,074	(0.3)	410 18	Steve E. Hicks Debra Lockwood Donovan Hicks 1999	Affordable housing apartments Senior living facilities/collegiate housing Apartments/health care properties Correctional facilities
47	45 <b>ET International Acura/Infiniti of Baton Rouge</b> 13550 Airline Hwy., Baton Rouge 70817	\$77,000,000 \$72,000,000	6.9	90 90	John Fabre David Fabre 1986	Automobile dealership
48	48 <b>Mockler Beverage-Budweiser</b> 11811 Reiger Rd., Baton Rouge 70809	\$73,964,318 \$66,827,726	10.6	180 180	Gary Mockler Timothy Mockler Patrick Mockler 1987	Wholesale beer distribution
49	45 <b>LUBA Workers' Comp</b> 2351 Energy Dr., Ste. 2000, Baton Rouge 70808	\$71,500,000 \$72,000,000	(0.6)	95 89	David J. Bondy Jr. Clyde P. Roy Sr. Michael S. DePaul 1991	Workers' compensation insurer
50	45 <b>B. Olinde &amp; Sons Company</b> 9536 Airline Hwy., Baton Rouge 70815	\$70,000,000 \$72,000,000	(2.7)	N/A N/A	Thomas Olinde J.B. Olinde Jr. 1886	Retail furniture Wholesale beverage
51	35 <b>Salsbury's Dodge City</b> 9550 Airline Hwy., Baton Rouge 70815	\$68,467,000 \$92,026,000	(24.8)	105 110	Leah Salsbury Duval 1986	Automobile dealership
52	54 <b>Lipseys</b> 6823 Exchequer Dr., Baton Rouge 70809	\$67,500,000 \$61,500,000	9.7	47 47	Richard A. Lipsey Laurie L. Aronson 1953	Wholesale sporting goods distributor
53	63 <b>AKM, Volks Constructors Division</b> 17474 Old Jefferson Hwy., Prairieville 70769	\$64,156,537 \$57,000,000	12.5	375 375	LaVerne King Lawson King Steve Munsell Karl Beadle 1973	Industrial fabrication Field construction services
54	NL <b>J.B. James Construction</b> 7855 Jefferson Hwy., Baton Rouge 70809	\$63,927,918 \$54,124,354	18.1	260 260	Jeffrey B. James Gerald Denley 2002	Heavy highway construction

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1 Capitol Buick Pontiac GMC

2 Previously listed as The Sterling Group.

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55	55 <b>Capitol City Produce/Fresh Pickin's Market</b> 16550 Commercial Ave., Baton Rouge 70816	\$62,233,000 \$61,115,718	1.8	280 235	Sue Ferachi Vince Ferachi Paul Ferachi Russell Saia 1947	Wholesale produce Retail produce
56	51 <b>Area Wholesale Tire Co.</b> 5930 McClelland Dr., Baton Rouge 70805	\$61,037,321 \$65,683,403	(7.0)	154 105	W. B. Potter 1961	Wholesale distribution of tires Tubes and truck tire retreading
57	60 <b>Morel G. Lemoine Distributors</b> 1932 Hospital Rd., New Roads 70760	\$56,807,551 \$58,223,774	(2.4)	65 25	Pierre Lemoine Marty Lemoine 1922	Petroleum Convenience stores Gaming
58	65 <b>Richard Oil and Fuel Holding Company</b> P.O. Box 686, Donaldsonville 70346	\$56,614,944 \$43,988,405	28.7	100 N/A	Tony Savoie 1972	Bulk fuel and lubricant distribution Convenience stores
59	56 <b>ABL Management</b> 11224 Boardwalk Dr., Ste. B1-5, Baton Rouge 70816	\$56,312,198 \$60,777,000	(7.3)	800 15	John C. Lawrence John D. Appleton Santee Scott 1990	Food service management
60	61 <b>Mercedes-Benz of Baton Rouge</b> 10949 Airline Hwy., Baton Rouge 70816	\$56,000,000 \$58,000,000	(3.4)	65 65	Nicolas Pentas Tommy Gauthreaux Joseph A. Agresti Kyle Talbert Justin Seale 1992	Retail automotive
61	NL <b>Slumber Parties</b> 4224 Evans Brook Dr., Baton Rouge 70814	\$55,000,000 \$57,700,000(1)	(4.6)	N/A 72	Kim Brecheen 1993	Distributes lingerie, lotions and bedroom products at women-only slumber parties
62	67 <b>Utility Holdings</b> 8755 Goodwood Blvd., Baton Rouge 70806	\$54,484,701 \$51,921,656	4.9	288 213	Eugene H. Owen Patrick J. Kerr 1986	Water utility
63	71 <b>Starmount Life Insurance Company</b> P.O. Box 98100, Baton Rouge 70898-9100	\$53,326,258 \$47,084,094	13.2	158 144	Hans Sternberg Erich Sternberg Deborah Sternberg Donna Sternberg 1983	Life and accident and health insurance
64	79 <b>Beard Construction Group</b> 3970 Rosedale Rd., Port Allen 70767	\$52,900,000 \$42,171,653	25.4	209 209	James A. Beard Keith B. Coleman Matt Milton Liz Wimberley Grant Witty 2004	Industrial construction Military construction (USACOE) Landfill construction
65	NL <b>Coastal Bridge Co.</b> P.O. Box 14715, Baton Rouge 70808	\$51,520,000 \$35,606,000	44.7	180 100	Robert C. Overall Jr. Ed Milner 1954	Highway/bridge/marine construction
66	64 <b>Fraenkel Company</b> 8560 Jefferson Hwy., Ste. B, Baton Rouge 70809	\$50,000,000 \$56,000,000	(10.7)	185 13	Susan Pourciau Brian Akchin 1959	Furniture distribution Mattress/upholstered furniture manufacturing
67	75 <b>Woodrow Wilson Construction Company</b> 345 Highlandia Dr., Baton Rouge 70810	\$49,276,000 \$43,800,000	12.5	N/A N/A	Mark A. Wilson Jim A. Wilson W. Kurt Wilson 1976	General contractor
68	57 <b>Latter and Blum Companies</b> 10455 Jefferson Hwy., Baton Rouge 70809	\$47,749,172 \$60,685,793	(21.3)	207 115	Robert W. Merrick Arthur Sterbcow Robert C. Penick Joseph S. Pappalardo Rich Stone Patrick Egan 1916	Residential/commercial real estate
69	66 <b>NOTOCO Industries</b> 10380 Airline Hwy., Baton Rouge 70816	\$46,929,314 \$51,947,024	(9.6)	119 73	Charles J. Noto Sr. 1977	Electrical supplies, appliances and hardware
70	78 <b>Barber Brothers Contracting Co.</b> 2636 Dougherty Dr., Baton Rouge 70805	\$46,753,512 \$41,846,954	11.7	N/A N/A	Lionel Hilliard Barber A. Lee Barber III 1928	Highway and heavy construction
71	87 <b>Republic Finance</b> 7031 Commerce Circle, Baton Rouge 70809	\$46,517,201 \$38,868,153	19.6	282 16	Gary Phillips Rex Ellison Anne Kurz Jay Jolly 1955	Financial services

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1 Source: Inc.com

www.daily-report.com

Researched by Jen Bayhi-Gennaro

Business Report, July 28, 2009 | 109

# TOP 100 PRIVATE COMPANIES

## Top 100 private companies

Ranked by 2008 revenues

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72	NL	<b>Smith Tank &amp; Steel, Inc.</b> 19316 Gum Swamp Rd., Livingston 70754	\$46,230,372 \$44,839,299	3.1	145 145	Sam Smith Jr. Billy Smith David Hubbard Keith Spampneto 1997	Above-ground storage tanks
73	73	<b>Manda Fine Meats</b> P.O. Box 3374, Baton Rouge 70821	\$44,000,000 \$44,529,000	(1.1)	235 235	Robert Yarborough Tommy Yarborough Steve Yarborough 1947	Meat processing
74	77	<b>Acme Refrigeration of Baton Rouge</b> 11844 S. Choctaw Dr., Baton Rouge 79815	\$41,200,000 \$42,000,000	(1.9)	100 50	Cleve S. Banquer Adrian E. "Manny" Kaiser 1945	Wholesale distribution
75	82	<b>Moody-Price</b> 9015 Bluebonnet Blvd., Baton Rouge 70810	\$41,000,000 \$40,000,000	2.5	86 54	Danny A. Daniel Sr. Danny A. Daniel Jr. 1955	Industrial distributor Manufacturers' representative Instrumentation and filtration products
76	89	<b>Postlethwaite &amp; Netterville</b> 8550 United Plaza Blvd., Ste. 1001, Baton Rouge 70809	\$40,572,756 \$35,913,155	12.9	319 224	William E. Balhoff Ralph Stephens Albert J. Richard III George P. Balhoff David Moore William C. Potter 1949	Accounting and audit Consulting and technology
77	69	<b>Ralph Sellers Chrysler Dodge Jeep</b> 14215 N. Airline Hwy., Gonzales 70737	\$39,707,842 \$47,959,196	(17.2)	55 55	Ralph Sellers Max Sellers 1984	Automobile dealership
78	88	<b>Tony's Seafood/Louisiana Fish Fry Products</b> 5215 Plank Rd., Baton Rouge 70805	\$39,500,000 \$36,020,030	9.6	210 200	Ceily Pizzolato Burkett Bill J. Pizzolato Joey Pizzolato Michael Pizzolato Cliff Pizzolato Anthony "Tad" Pizzolato Jr. 1972	Seafood, seasoning and spices
79	85	<b>Petrin Corporation</b> P.O. Box 330, Port Allen 70767	\$39,000,000 \$39,000,000	0.0	400 350	Jim Hall Kenny Freeman 1972	Industrial specialty services
80	92	<b>L&amp;B Transport</b> 702 Hwy. 190 West, Port Allen 70767	\$38,799,475 \$34,050,386	13.9	N/A N/A	Louis Vielee Jody Guillory 1984	Rubber-lined trailer service Bulk transportation
81	86	<b>Guaranty Group</b> 929 Government St., Baton Rouge 70802	\$38,400,000 \$38,900,000	(1.2)	100 100	George A. Foster Jr. A. Bridger Eglin 1926	Life insurance Radio broadcasting
82	82	<b>IEM</b> 8550 United Plaza Blvd., Ste. 501, Baton Rouge 70809	\$38,100,000 \$40,000,000	(4.7)	303 303	Madhu Beriwal Wayne Thomas Ted Lemcke Richard Haley 1985	Emergency management/homeland security IT/defense support Public performance management
83	76	<b>Lee Michaels Jewelers</b> 11314 Cloverland Ave., Baton Rouge 70809	\$38,000,000 \$42,989,500	(11.6)	132 52	Lee Michael Berg 1978	Retail jewelry
84	84	<b>Commercial Properties Realty Trust</b> 5630 Bankers Ave., Baton Rouge 70808	\$37,500,000(1) \$39,700,000	(5.5)	N/A N/A	Carolyn Martin Chris Gavrelis 1951	Commercial real estate development and management
85	94	<b>Kleinpeter Farms Dairy</b> 14444 Airline Hwy., Baton Rouge 70817	\$35,910,000 \$31,780,000	13.0	185 185	Jeff Kleinpeter Sue Ann Kleinpeter Cox 1913	Milk and ice cream manufacturing and distribution
86	NL	<b>Scaffolding Rental &amp; Erection Services</b> 1150 LeBlanc Dr., Port Allen 70767	\$35,800,000 \$20,600,000	73.7	450 250	Mike Hood Stan Thibodeaux Ed Rountree 2003	Scaffolding sales, rental, erection and dismantling
87	80	<b>CMA Technology Solutions</b> 8180 YMCA Plaza Dr., Baton Rouge, LA 70810	\$35,500,000 \$40,675,920	(12.7)	48 35	Lewis Hannaman Dave Renoud Ben Cherbonnier Chad LeMaire 1984	Computer technology solutions provider IBM premier business partner

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1 Figure based on industry analysis.

Researched by Jen Bayhi-Gennaro

# TOP 100 ONE HUNDRED PRIVATE COMPANIES

## Top 100 private companies

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88	NL <b>Richard Price Contracting</b> 25509 Walker South Rd., Denham Springs 70726	\$35,200,000 \$14,504,000	142.6	58 58	Richard Earl Price Earl Richard Price Stephen John Price 1979	General contractor Highways/bridges Airport runways Retail centers
89	52 <b>Capital City Press dba The Advocate</b> 7290 Bluebonnet Blvd., Baton Rouge 70810	\$34,700,000(1) \$65,000,000	(46.6)	540 540	David C. Manship 1843	Print and electronic newspaper publishing
90	65 <b>Royal Nissan/Suzuki</b> 9325 Airline Hwy., Baton Rouge 70815	\$34,070,551 \$54,967,921	(38.0)	55 55	Brad Smith Marvin Smith 1978	Automobile dealership
91	NL <b>Aerial Access Equipment</b> 13764 Airline Hwy., Baton Rouge 70817	\$33,000,000 \$20,189,000	63.4	97 62	Gene Torrence Terence Eastman Scotty Gaudet 1998	Aerial work platforms Construction equipment
92	90 <b>TOPCOR Companies</b> 4960 Bluebonnet Blvd., Ste. B, Baton Rouge 70809	\$31,925,000 \$35,000,000	(8.7)	160 130	James M. Baker Johnny Bradberry Guy Lewis Jay Roccaforte James Kennison Jon Gary Andrew Braithwaite 1989	Structural restoration and protection Corrosion repair and protection Rubber lining of process vessels HDPE plastic piping and lining systems Bridge repair
93	99 <b>Chef John Folse &amp; Co.</b> 2517 S. Philippe Ave., Gonzales 70737	\$30,590,000 \$29,300,000	4.4	184 184	John David Folse 1978	Food and beverage
94	97 <b>HomeBuilders Self Insurers Fund</b> 660 Laurel St., Baton Rouge 70802	\$29,778,485 \$30,531,922	(2.4)	26 25	Michael Morris 1979	Workers' compensation
95	81 <b>Acoustical Specialties &amp; Supply</b> 12433 S. Choctaw Dr., Baton Rouge 70815	\$29,708,747 \$40,568,481	(26.7)	137 137	Albert S. Greene Jr. 1975	Brick/fireplaces/insulation Marble/granite/cabinets Ceilings/drywall/stucco
96	98 <b>Stonetrust Commercial Insurance Company</b> 5615 Corporate Blvd., 7th Floor, Baton Rouge 70808	\$28,900,000 \$30,200,000	(4.3)	32 15	Tim Dietrich Glen Grigsby Shane Treigle 2000	Workers' compensation insurance company
97	NL <b>Mainspring Companies</b> 8305 Tom Dr., Baton Rouge 70806	\$28,204,990 \$30,821,223	(8.4)	50 50	Andrew McLindon 1989	MBD Construction, MBD Maintenance, MBD Automation, McLindon Development, Four Real Estate, Genlease
98	100 <b>LEMIC Insurance Company</b> 9543 Fenway Ave., Baton Rouge 70809	\$26,052,000 \$28,397,000	(8.2)	10 9	Robert S. Greer Jr. 1982	Workers' compensation insurance
99	NL <b>SLS Co. Inc.</b> 7333 Town South Ave., Baton Rouge 70808	\$25,573,460 \$25,573,460	0.0	N/A N/A	Bo Richardson 1971	Wholesale animal health supply
100	26 <b>Ferrara Fire Apparatus(2)</b> 27855 James Chapel Rd., P.O. Box 249, Holden 70744	\$24,800,000 \$122,000,000	(79.6)	310 310	Chris Ferrara 1988	Custom manufactured fire trucks Firefighting equipment sales

Information was provided upon request from company representatives or reliable industry sources, and **Business Report** assumes the data are accurate and truthful.

1 Source: Manta.com.

2 Source: Hoovers.com.

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